

# **American Public Energy Agency**

Accountants' Report and Financial Statements

March 31, 2010 and 2009



# American Public Energy Agency

March 31, 2010 and 2009

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## Independent Accountants' Report on Financial Statements and Supplementary Information

Board of Directors  
American Public Energy Agency  
Lincoln, Nebraska

We have audited the accompanying balance sheets of American Public Energy Agency as of March 31, 2010 and 2009, and the related statements of revenues, expenses and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of American Public Energy Agency's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Public Energy Agency as of March 31, 2010 and 2009, and its changes in financial position and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

The accompanying management's discussion and analysis is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

*BKD, LLP*

June 7, 2010

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Management's Discussion and Analysis of American Public Energy Agency's (APEA) financial performance provides an overview of APEA's financial activities for the years ended March 31, 2010, 2009 and 2008. Please read this information in conjunction with the accompanying financial highlights, the basic financial statements and the accompanying notes to the financial statements.

### **Financial Analysis**

The following comparative condensed financial statements summarize APEA's financial position and operating results for the years ended March 31, 2010, 2009 and 2008.

### **Condensed Balance Sheets**

	<b>March 31,</b>			<b>Change 2010 to 2009</b>	<b>Change 2009 to 2008</b>
	<b>2010</b>	<b>2009</b>	<b>2008</b>		
<b>Assets</b>					
Current assets	\$ 91,720,928	\$ 64,480,416	\$ 63,857,664	\$ 27,240,512	\$ 622,752
Prepaid gas supply, long-term	342,002,387	413,889,274	462,386,716	(71,886,887)	(48,497,442)
Capital assets, net	7,944	9,969	17,512	(2,025)	(7,543)
Deferred costs to be recovered in future periods	61,772,046	54,588,600	44,044,657	7,183,446	10,543,943
Other long-term assets	<u>25,520,351</u>	<u>23,080,991</u>	<u>22,930,645</u>	<u>2,439,360</u>	<u>150,346</u>
Total assets	<u>\$521,023,656</u>	<u>\$556,049,250</u>	<u>\$ 593,237,194</u>	<u>\$ (35,025,594)</u>	<u>\$ (37,187,944)</u>
<b>Liabilities and Net Assets</b>					
Current liabilities	\$ 60,914,388	\$ 37,281,061	\$ 40,665,927	\$ 23,633,327	\$ (3,384,866)
Long-term debt	<u>455,955,717</u>	<u>514,536,707</u>	<u>549,474,103</u>	<u>(58,580,990)</u>	<u>(34,937,396)</u>
Total liabilities	<u>516,870,105</u>	<u>551,817,768</u>	<u>590,140,030</u>	<u>(34,947,663)</u>	<u>(38,322,262)</u>
Invested in capital assets	7,944	9,969	17,512	(2,025)	(7,543)
Unrestricted	<u>4,145,607</u>	<u>4,221,513</u>	<u>3,076,652</u>	<u>(75,906)</u>	<u>1,144,861</u>
Total net assets	<u>4,153,551</u>	<u>4,231,482</u>	<u>3,094,164</u>	<u>(77,931)</u>	<u>1,137,318</u>
Total liabilities and net assets	<u>\$521,023,656</u>	<u>\$556,049,250</u>	<u>\$ 593,234,194</u>	<u>\$ (35,025,594)</u>	<u>\$ (37,184,944)</u>

### **2010 Financial Highlights**

- The increase in current assets is primarily due to the current portion of the prepaid gas commodity.
- Prepaid gas supply decreased due to the deliveries of natural gas.

## **2009 Financial Highlights**

- The increase in current assets is primarily due to the litigation settlement received in 2009.
- Prepaid gas supply decreased due to the deliveries of natural gas.

## ***Condensed Statements of Revenues, Expenses and Changes in Net Assets***

	<b>2010</b>	<b>March 31, 2009</b>	<b>2008</b>	<b>Change 2010 to 2009</b>	<b>Change 2009 to 2008</b>
Operating revenues	\$ 62,907,790	\$ 52,027,334	\$ 57,828,814	\$ 10,880,456	\$ (5,801,480)
Operating expenses	(49,293,576)	(41,332,623)	(45,251,307)	(7,960,953)	3,918,684
Operating income	<u>13,614,214</u>	<u>10,694,711</u>	<u>12,577,507</u>	<u>2,919,503</u>	<u>(1,882,796)</u>
Net nonoperating expenses	(13,692,145)	(9,357,393)	(13,313,741)	(4,334,752)	3,956,348
Distribution to members	-	(200,000)	-	200,000	(200,000)
Increase (decrease) in net assets	<u>\$ (77,931)</u>	<u>\$ 1,137,318</u>	<u>\$ (736,234)</u>	<u>\$ (1,215,249)</u>	<u>\$ 1,873,552</u>

## **2010 Financial Highlights**

### ***Operating Revenues and Expenses***

Operating revenues and expenses increased during the year based on the prepay gas transactions and the price of gas.

### ***Net Nonoperating Expenses***

Pursuant to the termination agreement between APEA, Municipal Energy Agency of Nebraska (MEAN) and National Public Gas Agency (NPGA), distributions to MEAN and NPGA totaled \$339,592 and \$537,312 during 2010 and 2009, respectively.

## **2009 Financial Highlights**

### ***Operating Revenues and Expenses***

Operating revenues and expenses decreased due to the 1998 Bonds maturing in early 2009.

### ***Net Nonoperating Expenses***

Pursuant to the termination agreement between APEA, MEAN and NPGA, distributions to MEAN and NPGA totaled \$537,312 and \$658,744 during 2009 and 2008, respectively. Also included in the other nonoperating revenues in 2009 is the litigation settlement proceeds.

Interest expense decreased due to lower debt requirements during 2009.

### ***General Trends and Significant Events***

Status of the Energy Sector: While the natural gas prepay business was far from robust throughout the fiscal year, APEA remained optimistic and focused. There were only three natural gas prepay transactions that were completed in the United States during this period. These three transactions had been in the developmental stages for more than a year, and two of them utilized a specialized new structure. There are many other potential prepay projects that are simply waiting for the financial markets to return to more normal conditions to yield acceptable economics for all of the parties involved.

Prepaid Gas Supply: As of March 31, 2010, APEA had two outstanding prepaid natural gas transactions with more than \$500 million in performing revenue bonds (the “2003 Bonds” and the “2005 Bonds”).

APEA remains a willing participant to close additional natural gas prepay transactions in the current market. Throughout the year, APEA continued to develop potential qualified end-use buyers and identify viable willing suppliers to participate in additional natural gas prepay transactions once the financial markets and interest rate spread conditions warrant more completions.

Significant Events: New prepay structures have been discussed and examined over the past year. For the past few months APEA has developed documentation for two natural gas prepay transactions pending acceptable economics. APEA is confident that the creative thinking and significant time and resources devoted to these two projects will yield successful closings.

In July 2009, APEA exercised its rights under the bond documents to replace the liquidity provider for the 2005 Bonds. This action preserved the short-term (A-1+) Standard & Poor’s rating on the 2005 Bonds.

APEA also changed certain provisions of the Guaranteed Interest Contract (GIC”) for the 2003 Bonds and 2005 Bonds in response to a downgrade of the GIC provider’s rating. The change did not affect the credit rating or the outlook on any of the APEA bonds. APEA and its counterparties also approved some clarifying language in the GIC documents of both outstanding bond issues to consistently address any future credit rating changes. These amendments were executed on March 31, 2010.

APEA successfully resold all of the gas under the 2003 Bonds for the fiscal period that was not taken by the original purchaser. The gas was remarketed under the Gas Remarketing Agreement between APEA and National Public Gas Agency. All of the gas sales were to qualified end-users.

APEA gained a new member during the year. The City of Falls City, Nebraska, joined APEA in July as a full member, and is represented on the APEA Board of Directors. Falls City owns and operates a municipal natural gas utility and a municipal electric utility. They are a valued new member of APEA.

Looking into the Future: APEA hopes to soon complete two natural gas prepay transactions described above. APEA is reviewing renewable energy projects and pursuing opportunities outside of the natural

gas prepay arena as they become available. The Nebraska Legislature recently adopted a statute designed to facilitate the development of wind energy projects in Nebraska. APEA has discussed this opportunity with developers and may pursue financings in this area.

APEA will continue to think creatively, and concentrate on the development of viable financing opportunities in all possible energy areas that will enhance and further the mission, goals, and objectives as set by the APEA Board of Directors.

### ***Summary of the Financial Statements***

The financial statements, related notes and management's discussion and analysis provide information about APEA's financial position and activities. The balance sheets present APEA's assets, liabilities and net assets as of March 31, 2010 and 2009. The statements of revenues, expenses and changes in net assets present APEA's operating results and changes in net assets for the years ended March 31, 2010 and 2009. The statements of cash flows provide information about the flow of cash within APEA by activities for the years ended March 31, 2010 and 2009. The notes to the financial statements provide additional disclosures and information that is essential to a full understanding of the data provided in the statements.

### ***Report of Management***

APEA has prepared and is responsible for the financial statements and related information included in this report. Management believes that its policies and procedures provide guidance and reasonable assurance that APEA's operations are conducted according to management's intentions and to a high standard of business ethics. In management's opinion, the financial statements present fairly, in all material respects, the financial position, results of operations and cash flows of APEA in conformity with accounting principles generally accepted in the United States of America. This Annual Financial Report is also available via the Internet at [www.afea.org](http://www.afea.org).

Roger W. Mock  
President and  
Chief Executive Officer

# American Public Energy Agency

## Balance Sheets

March 31, 2010 and 2009

### Assets

	2010	2009
<b>Current Assets</b>		
Cash and cash equivalents	\$ 8,403,431	\$ 8,441,551
Short-term investments	3,050,000	1,305,000
Accounts receivable	8,257,222	6,144,138
Accrued interest receivable	70,771	37,183
Prepaid expenses	52,614	55,099
Prepaid gas supply, current	71,886,890	48,497,445
Total current assets	91,720,928	64,480,416
<b>Noncurrent Assets</b>		
Restricted investments	24,901,853	22,328,368
Prepaid gas supply, long-term	342,002,387	413,889,274
Capital assets, net	7,944	9,969
Deferred bond issue costs	618,498	752,623
Deferred costs to be recovered in future periods	61,772,046	54,588,600
Total noncurrent assets	429,302,728	491,568,834
Total assets	\$ 521,023,656	\$ 556,049,250

### Liabilities and Net Assets

<b>Current Liabilities</b>		
Current maturities of long-term debt	\$ 58,945,000	\$ 35,304,000
Accounts payable	376,945	275,955
Accrued interest payable	1,592,443	1,701,106
Total current liabilities	60,914,388	37,281,061
<b>Long-term Debt</b>	455,955,717	514,536,707
<b>Net Assets</b>		
Invested in capital assets	7,944	9,969
Unrestricted	4,145,607	4,221,513
Total net assets	4,153,551	4,231,482
Total liabilities and net assets	\$ 521,023,656	\$ 556,049,250

**American Public Energy Agency**  
**Statements of Revenues, Expenses and**  
**Changes in Net Assets**  
**Years Ended March 31, 2010 and 2009**

	<u>2010</u>	<u>2009</u>
<b>Operating Revenues</b>		
Gas supply	\$ 62,814,227	\$ 52,006,864
Other	93,563	20,470
	<u>62,907,790</u>	<u>52,027,334</u>
Total operating revenues		
<b>Operating Expenses</b>		
Cost of gas sold	48,497,442	40,014,256
Administrative and general	796,134	1,318,367
	<u>49,293,576</u>	<u>41,332,623</u>
Total operating expenses		
<b>Operating Income</b>	<u>13,614,214</u>	<u>10,694,711</u>
<b>Nonoperating Revenues (Expenses)</b>		
Investment income	927,492	921,348
Net costs to be recovered in future periods	7,183,446	10,543,943
Interest expense	(19,368,714)	(20,474,692)
Amortization of debt issuance costs	(134,125)	(135,369)
Arbitrage rebates and bond fees	(1,960,652)	(1,925,311)
Settlement of litigation	-	2,250,000
Distributions under contract	(339,592)	(537,312)
	<u>(13,692,145)</u>	<u>(9,357,393)</u>
Net nonoperating expenses		
<b>Income (Loss) Before Distributions to Members</b>	(77,931)	1,337,318
<b>Distributions to Members</b>	<u>-</u>	<u>200,000</u>
<b>Increase (Decrease) in Net Assets</b>	(77,931)	1,137,318
<b>Net Assets, Beginning of Year</b>	<u>4,231,482</u>	<u>3,094,164</u>
<b>Net Assets, End of Year</b>	<u>\$ 4,153,551</u>	<u>\$ 4,231,482</u>

**American Public Energy Agency**  
**Statements of Cash Flows**  
**Years Ended March 31, 2010 and 2009**

	<u>2010</u>	<u>2009</u>
<b>Operating Activities</b>		
Cash received from customers	\$ 50,961,529	\$ 59,530,192
Cash received (paid) to swap provider and others	9,143,506	(8,554,101)
	<u>60,105,035</u>	<u>50,976,091</u>
<b>Capital and Related Financing Activities</b>		
Purchase of capital assets	(963)	-
	<u>(963)</u>	<u>-</u>
Net cash used in capital and related financing activities	(963)	-
<b>Noncapital Financing Activities</b>		
Principal payments on long-term debt	(35,305,000)	(33,453,538)
Distributions to members and others	(339,592)	(820,830)
Fiscal payments	(1,960,652)	(1,925,311)
Proceeds from litigation settlement	-	2,250,000
Interest paid	(19,112,367)	(20,195,938)
	<u>(56,717,611)</u>	<u>(54,145,617)</u>
Net cash used in noncapital financing activities	(56,717,611)	(54,145,617)
<b>Investing Activities</b>		
Interest received on investment securities	893,904	933,384
Proceeds from sales and maturities of investment securities	1,550,000	2,778,922
Purchases of investment securities	(5,868,485)	(1,590,715)
	<u>(3,424,581)</u>	<u>2,121,591</u>
Net cash provided by (used in) investing activities	(3,424,581)	2,121,591
<b>Decrease in Cash and Cash Equivalents</b>	(38,120)	(1,047,935)
<b>Cash and Cash Equivalents, Beginning of Year</b>	<u>8,441,551</u>	<u>9,489,486</u>
<b>Cash and Cash Equivalents, End of Year</b>	<u>\$ 8,403,431</u>	<u>\$ 8,441,551</u>
<b>Reconciliation of Operating Income to Net Cash Provided by Operating Activities</b>		
Operating income	\$ 13,614,214	\$ 10,694,711
Amortization of prepaid gas supply	48,497,442	40,014,256
Depreciation	2,988	7,543
Changes in operating assets and liabilities		
Accounts receivable	(2,113,084)	5,321,832
Prepaid expenses	2,485	1,709
Accounts payable	100,990	(5,063,960)
	<u>\$ 60,105,035</u>	<u>\$ 50,976,091</u>
<b>Net Cash Provided by Operating Activities</b>	<u>\$ 60,105,035</u>	<u>\$ 50,976,091</u>

# American Public Energy Agency

## Notes to Financial Statements

March 31, 2010 and 2009

### Note 1: Nature of Operations and Summary of Significant Accounting Policies

#### ***Nature of Operations***

American Public Energy Agency (APEA) is an interlocal agency, being a body corporate and politic organized under the laws of the State of Nebraska. APEA is governed by its members and provides energy acquisition programs and related services to public agencies in any state. Energy acquisitions are accomplished primarily through long-term special obligation financing transactions.

#### ***Reporting Entity***

In evaluating how to define a governmental entity, for financial reporting purposes, management must consider all potential component units for which financial accountability may exist. The determination of financial accountability pursuant to GASB No. 14, *The Financial Reporting Entity* and GASB No. 39, *Determining Whether Certain Organizations are Component Units* includes consideration of a number of criteria, including: (1) the ability to appoint a voting majority of another entity's governing body and to impose its will on that entity, (2) the potential for that entity to provide specific financial benefits to or impose specific financial burdens on others, and (3) the entity's fiscal dependency on others. APEA has determined that it has no reportable component units.

#### ***Accounting Method***

APEA's funds are accounted for on the accrual basis of accounting. APEA's accounting records are maintained in accordance with accounting principles generally accepted in the United States of America for regulated utilities and generally follow the Uniform System of Accounts for Public Utilities and License prescribed by the Federal Energy Regulatory Commission (FERC). APEA prepares its financial statements as a business-type activity in conformity with applicable pronouncements of the Governmental Accounting Standards Board (GASB). Pursuant to GASB Statement No. 20, APEA has elected to apply the provisions of all relevant pronouncements of the Financial Accounting Standards Board (FASB) that were issued on or before November 30, 1989, to the extent they do not conflict with or contradict GASB pronouncements.

Under the provisions of FASB Accounting Standards Codification (ASC) 980, *Regulated Operations*, APEA prescribes rate making recovery for certain transactions. This method includes the standard that debt service requirements, as opposed to interest expense and amortization, are a cost for rate making purposes.

# American Public Energy Agency

## Notes to Financial Statements

March 31, 2010 and 2009

### Note 1: Nature of Operations and Summary of Significant Accounting Policies - Continued

#### ***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

#### ***Cash Equivalents***

APEA considers all highly liquid investments with original maturities of three months or less at the time of purchase to be cash equivalents. At March 31, 2010 and 2009, cash equivalents consisted of money market mutual funds invested in government securities.

#### ***Investments***

Investments in money market mutual funds are carried at fair value and investment contracts with insurance and other financial services companies are carried at contract value.

Investment income consists of interest income and the net change for the year in the fair value of investments.

#### ***Accounts Receivable***

Accounts receivable are stated at the amount billed to customers. Accounts receivable are ordinarily due 30 days after the issuance of the invoice. Accounts past due more than 120 days are considered delinquent after best efforts in collection. Delinquent receivables are charged off as they are deemed uncollectible. Management does not believe an allowance for doubtful accounts is necessary at March 31, 2010 and 2009.

#### ***Deferred Bond Issue Costs***

Bond issue costs incurred on the revenue bond issues have been deferred and are being amortized over the life of the bonds using the effective interest method.

#### ***Prepaid Gas Supply***

APEA prepays for deliveries of natural gas supplies with the proceeds from revenue bonds. Prepaid gas supplies are stated at average cost, as determined by each prepay contract.

# American Public Energy Agency

## Notes to Financial Statements

March 31, 2010 and 2009

### Note 1: Nature of Operations and Summary of Significant Accounting Policies - Continued

#### **Capital Assets**

Capital assets are recorded at cost at date of acquisition. Furniture and equipment are depreciated over the estimated useful life of each asset. Leasehold improvements are depreciated over the shorter of the lease term or the estimated useful lives of the improvements. Annual depreciation is computed using the straight-line method.

#### **Deferred Costs to be Recovered in Future Periods**

Rates for natural gas billings are designed to provide, over the life of each project, full recovery of all project costs as defined in the respective bond resolutions and as prescribed by the Board of Directors. In accordance with accounting standards on *Regulated Operations*, certain income and expense items which would be recognized during the current period are deferred and not included in the determination of net income until such costs are recoverable. The costs to be recovered consist primarily of the difference between amortization of prepaid gas supplies and debt service requirements included in rates. As of March 31, 2010 and 2009, this difference in timing has resulted in an amount of \$61,772,046 and \$54,588,600 respectively, recorded as costs to be recovered in future periods in the accompanying balance sheets.

#### **Net Asset Classification**

Net assets are required to be classified into three components - invested in capital assets; restricted; and unrestricted. These classifications are defined as follows:

**Invested in capital assets** - This component of net assets consists of capital assets, net of accumulated depreciation. There is no debt related to capital assets.

**Restricted** - This component of net assets consists of constraints placed on net assets use through external constraints imposed by creditors (such as through debt covenants), contributors, or law or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation. There are no restricted net assets at March 31, 2010 and 2009.

**Unrestricted net assets** - This component of net assets consists of net assets that do not meet the definition of "restricted" or "invested in capital assets".

#### **Classification of Revenues**

Operating revenues include revenues resulting from delivery of gas supplies to customers. Nonoperating revenues include those derived from capital and related financing, noncapital financing and investing activities.

# American Public Energy Agency

## Notes to Financial Statements

March 31, 2010 and 2009

### Note 1: Nature of Operations and Summary of Significant Accounting Policies - Continued

#### ***Classification of Revenues - Continued***

In February 2009, APEA executed a settlement and mutual release and resolution of disputes agreement in connection with a pending litigation matter in which APEA was the intervenor-plaintiff against former members of APEA. The amount received by APEA from this settlement of \$2,250,000 is included in nonoperating revenues for the year ended March 31, 2009.

#### ***Derivative Instruments***

Derivative instruments are utilized by APEA to manage market risk and reduce its exposure resulting from fluctuations in prices of natural gas. These instruments include commodity swap agreements which convert index-priced natural gas revenues to fixed prices for servicing outstanding debt obligations and interest rate swap agreements which effectively change APEA's variable interest rate to a synthetic fixed rate. The financial statements do not reflect any of these instruments as assets or liabilities, and changes in fair value are not reflected in changes in financial position. Gas supply revenues in each operating period include the netting adjustments of the commodity swap agreements. Interest expense in each operating period include the netting adjustments of the interest rate swap agreement.

#### ***Income Taxes***

In accordance with certain provisions of the Interlocal Cooperation Act of Nebraska and related governing laws and regulations, APEA is exempt from federal and state income taxes.

#### ***Future Accounting Pronouncements***

GASB has issued Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*. This statement is intended to improve how governmental entities report information about derivative instruments, financial arrangements used by governmental entities to manage specific risks or make investments, in their financial statements. The statement specifically requires governmental entities to measure most derivative instruments at fair value in their financial statements. The guidance in this statement also addresses hedge accounting requirements and is effective for APEA's year ending March 31, 2011. The impact of applying the new standard has not yet been determined.

**American Public Energy Agency**  
**Notes to Financial Statements**  
**March 31, 2010 and 2009**

**Note 2: Deposits, Investments and Investment Return**

***Deposits***

Custodial credit risk is the risk that in the event of a bank failure, a government's deposits may not be returned to it. APEA's deposit policy for custodial credit risk requires compliance with the provisions of state law. State law requires collateralization of all deposits with federal depository insurance or bonds and other obligations of the U.S. Treasury or U.S. agencies.

***Investments***

APEA's investing is performed in accordance with the investment policy adopted by its Board of Directors and applicable state statutes. APEA may invest in U.S. Treasury and U.S. agency securities, certificates of deposit, time deposits, and banker's acceptances, commercial paper, money market funds, repurchase agreements, municipal bonds, and investment contracts. APEA has specific investments in guaranteed investment contracts with an insurance company as provided in bond documents. In the event that secured investment opportunities arise, other than those specified above, investment consent is required through the approval of the Board of Directors.

At March 31, 2010 and 2009, APEA had the following investments, maturities and credit ratings:

	Fair Value	Maturities in Years			Credit Rating Moody's S/P
		Less Than 1	1 - 5	6 - 10	
<b>March 31, 2010</b>					
Cash held at trustee	\$ 97,790	\$ 97,790	\$ -	\$ -	N/A
Money market mutual funds -					
US agencies	8,240,968	8,240,968	-	-	Not rated
Investment contracts	24,901,853	-	24,901,853	-	Not rated
	<u>\$ 33,240,611</u>	<u>\$ 8,338,758</u>	<u>\$ 24,901,853</u>	<u>\$ -</u>	

# American Public Energy Agency

## Notes to Financial Statements

March 31, 2010 and 2009

### Note 2: Deposits, Investments and Investment Return - Continued

	Fair Value	Maturities in Years			Credit Rating Moody's S/P
		Less Than 1	1 - 5	6 - 10	
<b>March 31, 2009</b>					
Cash held at trustee	\$ 93,998	\$ 93,998	\$ -	\$ -	N/A
Money market mutual funds -					
US agencies	8,295,784	8,295,784	-	-	Not rated
Investment contracts	<u>22,328,368</u>	<u>-</u>	<u>11,022,541</u>	<u>11,305,827</u>	Not rated
	<u>\$ 30,718,150</u>	<u>\$ 8,389,782</u>	<u>11,022,541</u>	<u>\$ 11,305,827</u>	

#### **Interest Rate Risk**

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. APEA's investment policy does not place a limit on the amount that may be invested in any one maturity category. The money market mutual funds are presented as an investment with a maturity of less than one year because they are redeemable in full immediately. While maturities of the investment contracts are reflected consistent with the contract maturity, the funds are available for specific uses as identified in the bond indentures.

#### **Credit Risk**

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. APEA's investment policy establishes requirements for certain investment securities or issuers of securities to be rated at certain rates or higher. The following investment types must be rated at the minimum rates by Moody's and S&P as noted below:

U.S. agency securities	Aaa/AAA
Commercial paper	P-1/A-1
Municipal bonds	AA

# American Public Energy Agency

## Notes to Financial Statements

March 31, 2010 and 2009

### Note 2: Deposits, Investments and Investment Return - Continued

#### ***Custodial Credit Risk***

For an investment, custodial credit risk is the risk that, in the event of a failure of the counterparty, APEA would not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. All of the underlying securities for APEA's investment contracts at March 31, 2010 and 2009, are held by the counterparties in other than APEA's name.

#### ***Concentration of Credit Risk***

APEA places no limit on the amount that may be invested in any one issuer.

	<b>Portfolio Composition</b>	
	<b>March 31,</b>	
	<b>2010</b>	<b>2009</b>
Investment contracts		
Transamerica Occidental Life Insurance Company	40.29 %	35.88 %
Transamerica Life Insurance and Annuity Company	34.63	36.81

#### ***Summary of Carrying Values***

The carrying values of deposits and investments shown above are included in the balance sheets at March 31, 2010 and 2009 as follows:

	<b>2010</b>	<b>2009</b>
Carrying Value		
Deposits	\$ 3,114,673	\$ 1,356,769
Investments	33,240,611	30,718,150
	<u>\$ 36,355,284</u>	<u>\$ 32,074,919</u>

# American Public Energy Agency

## Notes to Financial Statements

March 31, 2010 and 2009

### Note 2: Deposits, Investments and Investment Return - Continued

Included in the following balance sheet captions:

	2010	2009
Current Assets		
Cash and cash equivalents	\$ 8,403,431	\$ 8,441,551
Short-term investments	3,050,000	1,305,000
Noncurrent Assets		
Restricted investments	24,901,853	22,328,368
	\$ 36,355,284	\$ 32,074,919

Of the cash and cash equivalents amounts shown above, \$7,873,099 and \$5,753,651 were restricted for debt service at March 31, 2010 and 2009, respectively.

#### ***Investment Return***

Investment return for the years ended March 31, 2010 and 2009 consisted of interest income of \$927,492 and \$921,348, respectively.

### Note 3: Capital Assets

Capital asset activity for 2010 and 2009 is summarized as follows:

	Beginning Balance	Additions	Disposals	Ending Balance
<b>March 31, 2010</b>				
Leasehold improvements	\$ 5,809	\$ 963	\$ -	\$ 6,772
Furniture and equipment	32,262	-	-	32,262
	38,071	963	-	39,034
Less accumulated depreciation	(28,102)	(2,988)	-	(31,090)
Capital assets, net	\$ 9,969	\$ (2,025)	\$ -	\$ 7,944

# American Public Energy Agency

## Notes to Financial Statements

March 31, 2010 and 2009

### Note 3: Capital Assets - Continued

March 31, 2009	Beginning Balance	Additions	Disposals	Ending Balance
Leasehold improvements	\$ 5,809	\$ -	\$ -	\$ 5,809
Furniture and equipment	32,262	-	-	32,262
	38,071	-	-	38,071
Less accumulated depreciation	(20,559)	(7,543)	-	(28,102)
Capital assets, net	<u>\$ 17,512</u>	<u>\$ (7,543)</u>	<u>\$ -</u>	<u>\$ 9,969</u>

### Note 4: Long-term Debt

Long-term debt at March 31, 2010 and 2009 consisted of the following:

	2010	2009
Revenue bonds		
2005 Series A, Gas Supply Variable Rate Revenue Bonds, due June 1, 2006 to December 1, 2015	\$ 281,818,000	\$ 299,778,000
2003 Series A, Gas Supply Variable Rate Revenue Bonds, due August 1, 2004 to February 1, 2014	117,350,000	126,022,500
2003 Series B, Gas Supply Variable Rate Revenue Bonds, due August 1, 2004 to February 1, 2014	<u>117,350,000</u>	<u>126,022,500</u>
Total long-term debt	516,518,000	551,823,000
Less current maturities of long-term debt	(58,945,000)	(35,304,000)
Less unamortized discount	<u>(1,617,283)</u>	<u>(1,982,293)</u>
Long-term debt	<u>\$ 455,955,717</u>	<u>\$ 514,536,707</u>

APEA has issued revenue bonds to finance prepayments for natural gas supplies meeting a portion of the long-term gas requirements of various public agencies. The bonds are secured by a pledge of the gas supply revenues derived from the related prepay transactions. A summary description of each gas supply project financing transaction is detailed in Note 7.

**American Public Energy Agency**  
**Notes to Financial Statements**  
**March 31, 2010 and 2009**

**Note 4: Long-term Debt - Continued**

Long-term debt activity for 2010 and 2009 is summarized as follows:

	<b>Series 2005A</b>	<b>Series 2003A</b>	<b>Series 2003B</b>	<b>Series 1998B</b>	<b>Total</b>
<b>Balance, March 31, 2008</b>	\$ 317,153,000	\$ 132,355,000	\$ 132,355,000	\$ 3,413,538	\$ 585,276,538
Less principal payments on bonds	<u>(17,375,000)</u>	<u>(6,332,500)</u>	<u>(6,332,500)</u>	<u>(3,413,538)</u>	<u>(33,453,538)</u>
<b>Balance, March 31, 2009</b>	299,778,000	126,022,500	126,022,500	-	551,823,000
Less principal payments on bonds	<u>(17,960,000)</u>	<u>(8,672,500)</u>	<u>(8,672,500)</u>	<u>-</u>	<u>(35,305,000)</u>
<b>Balance, March 31, 2010</b>	<u>\$ 281,818,000</u>	<u>\$ 117,350,000</u>	<u>\$ 117,350,000</u>	<u>\$ -</u>	<u>\$ 516,518,000</u>

Future principal and interest payments required to be made in accordance with all of the long-term debt agreements at March 31, 2010, are as follows:

<b>Year Ending March 31,</b>	<b>Principal</b>	<b>Interest</b>	<b>Total</b>
2011	\$ 58,945,000	\$ 17,709,797	\$ 76,654,797
2012	95,580,000	14,873,507	110,453,507
2013	122,360,000	10,913,722	133,273,722
2014	127,760,000	6,444,413	134,204,413
2015	54,360,000	2,893,206	57,253,206
2016	<u>57,513,000</u>	<u>820,937</u>	<u>58,333,937</u>
	<u>\$ 516,518,000</u>	<u>\$ 53,655,582</u>	<u>\$ 570,173,582</u>

The interest payments reflected in the table above for the Series 2005 and 2003 variable rate bonds, were calculated based on the interest rate swap agreements (See Note 8) which convert these issues to an effective fixed rate of approximately 3.65%.

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**Notes to Financial Statements**  
**March 31, 2010 and 2009**

**Note 5: Membership**

At March 31, 2010 and 2009, three and two municipalities, respectively, comprise the membership of APEA, with other governmental entities being considered for membership. In 2010, no distributions were made to members. In 2009, the Board of Directors approved a distribution of surplus net revenues to the existing members in the amount of \$200,000.

In February 2007, a termination and settlement agreement (“the “Termination Agreement”) was executed between APEA and two former members. The Termination Agreement set forth current distributions and provided for certain future contingent distributions to the former members. Distributions under this agreement were \$339,592 and \$537,312 during 2010 and 2009, respectively. Additional distributions to the former members may be payable pursuant to the Termination Agreement to the extent of excess cash flows from the remaining gas supply prepayment transactions set forth in Note 7. As these future distributions are contingent on excess cash flows, they will be recorded as a reduction to net assets on an annual basis when they are determinable.

**Note 6: Risk Management**

APEA is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions, injuries to employees and others; and natural disasters. APEA carries commercial insurance, subject to certain limits and deductibles, to reduce the financial impact for claims arising from such matters. Claims have not exceeded this commercial coverage in any of the three preceding years.

**Note 7: Gas Purchase and Sales Agreements**

APEA has entered into long-term gas purchase and supply contracts for which prepayments have been made and amounts remaining of \$413,889,277 and \$462,386,719 are reflected in both current and noncurrent asset categories at March 31, 2010 and 2009, respectively. Long-term sales agreements also exist with customers, to take delivery of the natural gas over a period continuing through 2010. The sales price to the customer for these contracts is at specified index prices less a discount. As discussed above, swap agreements are used to convert these variable index prices to fixed prices sufficient to meet debt service requirements.

***Gas Supply Variable Rate Revenue Bonds, Series 2005A***

In August 2005, APEA issued \$349,783,000 of gas supply revenue bonds to fund the prepayment of 65,277,000 Mmbtus of gas from BP Canada Energy Marketing Corp. with deliveries beginning November 1, 2005 and ending October 31, 2015. Metropolitan Utilities District (MUD) will purchase the scheduled monthly gas at a specified index less a discount from such index price for the initial term of November 1, 2005 through October 31, 2010.

# American Public Energy Agency

## Notes to Financial Statements

March 31, 2010 and 2009

### Note 7: Gas Purchase and Sales Agreements - Continued

#### ***Gas Supply Revenue Bonds (National Public Gas Agency Project), Series 2003A and Series 2003B***

In December 2003, APEA issued \$305,960,000 of gas supply revenue bonds to fund the prepayment of 83,246,000 Mmbtus of gas from BP Canada Energy Marketing Corp. National Public Gas Agency (NPGA) was contracted to purchase the scheduled gas monthly at a specified index less a discount from such index price per the gas sales contract.

APEA accepted the request from NPGA to remarket 100% of the remaining natural gas from the Series 2003A and Series 2003B transactions, under the terms of a Gas Remarketing Agreement. Effective April 1, 2009 and through March 31, 2010, APEA remarketed the gas to other municipal utilities. In accordance with the terms of the applicable bond documents, NPGA still has the ability to accept gas if deemed necessary at a later date.

### Note 8: Derivative Instruments

GASB Technical Bulletin No. 2003-1 provides guidance for derivative instrument disclosures. The bulletin applies only to derivatives that are not reported at fair value in the financial statements. Those disclosures are as follows:

#### ***Commodity Swap Agreements***

***Objective of the Swaps:*** APEA has entered into fixed to floating commodity swaps (each, a “Commodity Swap”) in connection with each of the natural gas prepay transactions. The purpose of each Commodity Swap is to correlate gas sales revenue APEA receives based on floating natural gas indices to a fixed stream of payments necessary to make debt service payments on its Bonds.

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**Notes to Financial Statements**  
**March 31, 2010 and 2009**

**Note 8: Derivative Instruments - Continued**

***Commodity Swap Agreements - Continued***

**Terms:** Each Commodity Swap extends to the date of the final maturity of the related Series of Bonds. Each of the Commodity Swaps requires monthly payments based on a notional quantity of natural gas that corresponds to the volume of natural gas purchased pursuant to the related gas purchase agreement. Payments under the Commodity Swaps are based on published natural gas indices at the gas delivery points.

**Fair Value:** As of March 31, 2010, the Commodity Swaps had an approximate negative fair value of \$3,000,000. This negative value represents the present value of the differences of the monthly fixed prices in the related Commodity Swap, less the NYMEX forward price curve, adjusted for basis differential and multiplied by the corresponding monthly gas volume using the LIBOR forward interest rate curve as a discount rate.

APEA has recorded the long term prepaid gas supply contract asset at cost. Notwithstanding the fact that both the swap agreements and prepaid gas contracts are controlled by terms of the bond resolutions, on a stand-alone basis the long-term prepaid gas contracts have a fair value at March 31, 2010, that exceeds carrying value by a positive amount which approximates and offsets the negative value of the commodity swaps. This valuation is based upon the same pricing methodology as discussed above for the Commodity Swaps.

**Termination Risk:** Each of the Commodity Swaps terminate in the event of a “triggering event” under the related gas purchase agreement, in the event of APEA or counterparty nonperformance, and in connection with other specified events. Under the Commodity Swap entered into in connection with the Series 2005A, 2003A and B Bonds, no payment, in the amount of the fair value or otherwise, is to be made by either party in connection with an early termination of such swap.

**Credit Risk:** Each of the Commodity Swaps is tied to a related gas prepay transaction and terminates in the event such transaction terminates. Therefore, the only credit risk associated with a Commodity Swap is for margins lost on future commodity deliveries associated with a termination of the related gas prepay transaction in the event of a counterparty’s inability to perform in accordance with the terms of the related Commodity Swap. To mitigate such credit risks, one or more of the Commodity Swaps contain downgrade provisions that establish and allow for collateral posting or counterparty substitution.

**American Public Energy Agency**  
**Notes to Financial Statements**  
**March 31, 2010 and 2009**

**Note 8: Derivative Instruments - Continued**

***Interest Rate Swap Agreements***

***Objective of the Swaps:*** APEA entered into interest rate swaps (the “Interest Rate Swaps”) in connection with its Series 2005 Bonds and Series 2003 Bonds, effective on or before the date of the initial issuance of such bonds, to correlate the fixed payments it receives under the related Commodity Swaps with its variable rate debt service payment on these bonds.

***Terms:*** The Interest Rate Swaps extend to the date of the final maturity of these bonds and requires monthly payments based on a notional amount equal to the scheduled outstanding principal amount of these bonds. Under the Interest Rate Swaps, APEA pays the counterparty a fixed payment of 3.705% and 3.540% on the notional amount and receives a variable payment equal to the rate actually borne by the 2005 Series Bonds and Series 2003 Bonds, respectively.

***Fair Value:*** As of March 31, 2010, the Interest Rate Swaps had an approximate negative fair value of \$30,000,000. This negative value represents the present value of the monthly notional values multiplied by the differences in the current SIFMA fixed rate less the fixed interest rate in the Interest Rate Swaps using the LIBOR forward interest rate curve as the discount rate.

***Termination Risk:*** The Interest Rate Swaps terminate in the event of a “triggering event” under the related gas purchase agreement, in the event of APEA or counterparty nonperformance, and in connection with other specified events. Under the Interest Rate Swaps, no termination payment, in the amount of the fair value or otherwise, is to be made by either party in connection with an early termination of such swap.

***Credit risk:*** The Interest Rate Swaps are tied to the natural gas prepay transactions associated with the Series 2005 Bonds and Series 2003 Bonds and terminate in the event such transaction terminates. Therefore, the only credit risk associated with the Interest Rate Swaps is for margins lost on future commodity deliveries associated with a termination of the related gas prepay transaction in the event of the counterparty’s inability to perform in accordance with the terms of such swaps. To mitigate such risk, the Interest Rate Swaps contain downgrade provisions which provide that the counterparty shall be rated at least Aa3/AA- by Moody’s Investors Service, Inc. or Standard & Poor’s Ratings Group and for collateral posting or counterparty substitution in the event of such a downgrade.

**Note 9: Employee Benefit Plan**

APEA contributes to a defined contribution profit sharing plan covering all employees with 1,000 hours of service and having attained the age of 20 ½ years. Employees may contribute a minimum of six percent of their salary on a before income tax basis. APEA contributes 150 percent of each employee’s contribution up to six percent of each employee’s salary. Contributions actually made by plan members and APEA aggregated \$15,250 and \$22,875 during 2010 and \$19,859 and \$29,789 during 2009, respectively.

# American Public Energy Agency

## Notes to Financial Statements

March 31, 2010 and 2009

### **Note 10: Significant Estimates and Concentrations**

Generally accepted accounting principles require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

#### ***Major Customers***

In 2010 and 2009, APEA sold more than half of its natural gas supply under prepaid gas supply contracts to Metropolitan Utility District (MUD).

#### ***Major Suppliers***

APEA purchased all of its natural gas supply under prepaid gas supply contracts from one major natural gas supplier. There are a limited number of natural gas suppliers, and any disruption of deliveries under the supply contracts could have an impact on APEA operations.

#### ***Current Economic Conditions***

The current protracted economic decline continues to present agencies with difficult circumstances and challenges, which in some cases have resulted in large and unanticipated declines in the fair value of investments and other assets, declines in the volume of business, constraints on liquidity and difficulty obtaining financing. The financial statements have been prepared using values and information currently available to APEA.

Although APEA has not currently identified any specific circumstances which would cause the difficulties noted above, economic conditions could make it difficult for consumers to maintain demand and usage levels, which could have an adverse impact on the future operating results of APEA.